

Assia MCHAR

Lettre commerciale

04/02/2022

Julie VIRLOUVET

BTS CI 1B

Alexander Dedde

Marketing & Sales Director

Phone +3588 15 415 1100

AlexanderDedde@kuoma.com

Olivier Gelly

CEO Payote

Phone : +33 6 64 89 37 28 43

OlivierGelly@payote.fr

Friday, 4th February 2022

Object : Commercial agreement in principle

Dear Alexander Dedde,

I appreciate your patience in waiting for my response. Our exchanges with your company have been conclusive and our company is delighted to inform you that we have decided to send our French products to your country.

Therefore, these products will benefit each of our companies and Kuoma seems to be the ideal place to sell our espadrilles in Finland.

I therefore propose that we sign an agreement in principle between Payote and Kuoma.

I will come back to you this week to sign the terms and conditions and agree on the future arrangements.

Feel free to contact me by phone or email.

Sincerely yours,

Olivier Gelly

Olivier Gelly

CEO Payote

Phone : +33 6 64 89 37 28 43

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